

FANTASTICS

A Quarterly Industrial Ventilation Newsletter

Second Quarter 2015



Company News

- **CINCINNATI FAN COMPANY** announces that VENTILATION SPECIALISTS, INC. showed the largest increase in north Florida sales in 2014 when compared to other sales offices.
- **HARTZELL AIR MOVEMENT** increases all fan and blower prices 8%.
- **BERNER INTERNATIONAL CORPORATION** introduces a whole series of various new air curtain models most with longer lengths. Prices increased 3% across the board.
- **AMERICAN COOLAIR CORP.** announces that many of their ILG spun aluminum exhausters are now available for shipment in 48 hours. These fans ship knocked down for assembly at job site.
- **AMERICAN COOLAIR CORP.** announces the introduction of marine duty duct axial and vane axial blowers.



Company News

- **TECO WESTINGHOUSE MOTOR COMPANY** announces the introduction of F510 & L510, two new advanced micro drive product lines of variable frequency drives. These new product lines are specifically built for fans and blowers.
- **IAP, INC.** completes a 5,000 square foot expansion of its Phillips, Wisconsin centrifugal blower manufacturing plant.
- **AMERICAN WARMING & VENTILATING INC.** announces that VENTILATION SPECIALISTS, INC. will represent their louvers and dampers in Florida and Latin America.

VSI Company News

- **VENTILATION SPECIALISTS, INC.** is proud to announce that we now accept VISA, MASTERCARD, DISCOVER, and AMERICAN EXPRESS!
- **VENTILATION SPECIALISTS, INC.** announces that they have accepted representation of Soler & Palau USA Ventilation Systems, LLC within Florida.

Technical Tidbit

With the increase in usage of variable frequency drives, motor manufacturers are recommending motor shaft grounding rings be used to minimize the DC current from being absorbed into the motor bearings which shortens the life of the motor. Most motors used with VFD's are premium efficient, VFD capable not VFD inverter duty. Inverter duty motors tend to be more expensive than premium efficient inverter capable motors even when motor shaft grounding rings are added.

VENTILATION SPECIALISTS, INC.

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